

Note for Robinson, Yvette

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From: Severino, Joe  
Date: Mon, Jul 27, 1992 3:08 PM  
Subject: RE: B&H MATCHES  
To: Robinson, Yvette  
Cc: Cohen, Maria; Moore, Edna; Vera, Gigi

Yvette

I apologize for not leaving an E-Mail for you on Friday but here are the prices.

For a quantity of 40,000 of one version of match boxes per the art submitted is \$11,759 which equates to a per piece price of .293975. They will be packed in plain caddy of 40 per and 900 in each case.

Please advise on what you want to do, we should be able to deliver any time the week of 8/24 pending direction and approvals by this Friday 7/31

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From: Robinson, Yvette on Fri, Jul 24, 1992 4:27 PM  
Subject: B&H MATCHES  
To: Severino, Joe  
Cc: Cohen, Maria; Moore, Edna; Vera, Gigi

I am aware that you have been extremely busy with seminars, etc. However, due to time constraints regarding the '92 B&H program, it is imperative that you get back to me with the cost per unit for 40,000 B&H matches, based on the mechanical/artwork that I gave you. Additionally, could you please let me know what the production time and delivery date would be for these items. I will need the items by 9/1/92.

Thanking you in advance.

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